



BASF and Cargill expand partnership to South Korea

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BASF and Cargill (Provimi) expand their partnership, adding South Korea, the first Asian nation, to their existing feed enzymes development and distribution agreement. Together, the two companies are committed to bringing innovative enzyme-based solutions to the market, generating distinctive value for animal feed customers. By combining the enzyme research and development strengths of BASF with Cargill's know-how in the application and broad market reach, the partners will form a joint innovation pipeline for animal protein producers.

In fact, South Korea is the first market to launch Enzae Manno, made with Natupulse TS, a preparation of mannanase, produced by BASF's new production strain Thermotheomyces thermophiles. With the expanded geographical reach, BASF and Cargill (Provimi) aim to bring the voice and commercial insights of South Korean protein producers to craft the next generation of enzymes jointly. Through this next stage of collaboration, the partners strive to deliver even more solutions that address productivity, sustainability, and cost challenges for South Korean customers.

"We are honoured to be the first country in our region to join the alliance with BASF and to be the first in the world to launch Enzae Manno," said Bill So-Woong Kim, the North Asia commercial director for Cargill (Provimi) premix & nutrition business. "The collaboration will provide more of our customers with access to high-performance enzyme solutions that we have seen reduce nutrient waste, improve feed efficiency, and sustainably promote animal performance."

In 2021, BASF and Cargill (Provimi) moved the relationship beyond pure distribution agreements into the joint development of new enzyme technologies and applications. This extended partnership builds upon the successful go-to-market collaboration between the companies across Argentina, Brazil, Mexico, Portugal, Spain, the Middle East and Africa, and the United States. As part of the partnership, they will co-develop, produce, market, and sell customer-centric enzyme products and solutions.

"The expansion of our collaboration to South Korea is a true milestone as we add the first market on the Asian continent to our enzymes partnership. We are proud to be on this journey with Cargill to further increase value for animal feed customers globally with our science-based solutions," adds Gisele Santos Bin, Global Sales Director of Feed Enzymes & Feed Performance Ingredients at BASF.