

## Waypoint Analytical expands soil testing capabilities to Midwest farmers with Grand Island, Nebraska Lab Opening

18 July 2025 | News

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Celebrating with an open house event on July 17th, the Grand Island lab marks a major step forward in providing nutrient analysis and advanced, locally relevant soil health recommendations to farmer customers across the Midwest.

The facility is designed to reduce turnaround times and improve the precision of recommendations that help farmers fine-tune fertility programs, protect soil health, and optimize input use.

"Soil or tissue sampling provides a window into crop health," says Lizzie French, Soil Biology Manager at Waypoint Analytical. "By bringing advanced testing closer to farmers, we're helping them understand what's happening beneath the surface - so they can make confident, timely decisions that support yield and long-term soil vitality today, and for years to come."

Waypoint's lab services include:

- **Soil testing** for pH, organic matter, and nutrient availability
- **Plant tissue analysis** to monitor in-season nutrient status

- **Water testing** for irrigation, spray tanks, and fertilizer compatibility
- **Comprehensive plant pathology testing** for soil or plant tissue
- **Soil biology reports** that assess microbial function related to nutrient cycling and residue breakdown - offering deeper insight into soil biome performance

For farmers leveraging Waypoint's services, these insights allow crop consultants to create tailored prescriptions using enhanced efficiency products and seed selections that match a farmer's specific field needs.

Waypoint is piloting a new soil biology test. This next-generation analysis focuses on measuring the genes microbes use to cycle nitrogen, phosphorus, and potassium - giving farmers a more precise understanding of microbial activity in their soil. Currently available to customers on a limited basis, the tool is designed to fit seamlessly into routine sampling processes while offering powerful new insights into soil function and biofertility.

Waypoint now operates eight agricultural labs across North America, including locations in Memphis, TN; Atlantic, IA; Champaign, IL; Wilson, NC; Richmond, VA; Leola, PA; and Anaheim, CA. While two of our facilities specialize in plant pathology, you can send your sample to any of our lab locations, and our team will ensure the pathology sample is directed to the appropriate specialized facility for analysis.

This national footprint allows Waypoint to deliver regionally tailored solutions while maintaining high standards in quality, speed, and scientific consistency - helping farmers from coast to coast make data-driven decisions that improve crop performance and environmental outcomes.