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Global agtech firm Pivot Bio embarks on a retail distribution partnership with ALCIVIA

13 February 2025 | News

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As one of the world's leading agtech companies, Pivot Bio recently announced a retail distribution partnership with ALCIVIA, an agricultural cooperative headquartered in Cottage Grove, Wisconsin.

ALCIVIA specializes in expertise, services and products in agronomy, animal nutrition, energy and grain. This partnership will make PROVENÂ® 40, a microbial nitrogen solution powered by Pivot Bio's patented gene-edited technology, available across ALCIVIA's entire network, servicing customers within Wisconsin, Minnesota, Illinois and Iowa.

"ALCIVIA has a proven track record of delivering best-in-class products and services to drive farmers' long-term profitability and success," said Pivot Bio Chief Commercial Officer Chris Turner. "We're thrilled to be partnering with an organization that matches our passion for providing farmers with the innovation required to thrive in our modern farming landscape."

ALCIVIA, which has over 25,000 members and 400 employees, will provide corn farmers with PROVENÂ® 40. Available in furrow or on seed, the product delivers a steady source of nitrogen at the roots during key growth stages. Designed to work alongside traditional nitrogen sources, this weatherproof solution helps build resilience and manage nitrogen loss risk by replacing a portion of the most volatile applications. It also promotes consistent production to help growers maximize yield potential.

ALCIVIA's customers also will have the opportunity to participate in the Pivot Bio N-OVATORÂ® program, designed to create new revenue streams by connecting them with downstream buyers willing to pay a premium for grain grown using more

sustainable practices. This approach helps farmers optimize nitrogen management while capitalizing on market demand for sustainably produced grain.