

Landus Co-op acquires crop protection provider Wickman Chemical

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Landus, an Iowa-based agriculture solutions company, announced the purchase of Wickman Chemical, an independent Iowa-based agricultural chemicals provider, to expand its chemical products and services offerings. Wickman Chemical has been a reliable and trusted supplier of chemicals for farmers in the Southwest Iowa and Kansas regions for many years. Landus' acquisition of this company represents its continued commitment to delivering innovation to the farm and empowering our farmers with the tools they need to succeed.



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"Our purchase of Wickman Chemical reinforces our business strategy to bring the tools and innovation farmer-owners need to thrive," said Matt Carstens, President & CEO of Landus and Conduit. "Erich and Tammy Wickman have built a tremendous operation that, like Landus, keeps the farmer in the center. We welcome both their team and customers from across Iowa and Kansas to Landus and look forward to building upon the great reputation of service Erich and Tammy established."

Wickman Chemical, founded by Erich and Tammy Wickman in 1998, started from humble beginnings on a dirt floor machine shed and grew into one of the region's prominent agricultural chemical suppliers. The company's focus on building relationships with farmers and providing personalized service is what makes their operation unique. Their team consists of professionals with backgrounds in agronomy, sales, accounting, and technology, all dedicated to helping customers find the right chemicals for their farms.

"It's taken a lot of hard work and many years to build this company alongside my wife Tammy, and we knew we didn't want to sell our life's work to just any company," said Erich Wickman, Founder and CEO of Wickman Chemical. "When we met Matt Carstens and the Landus team, we could see this was a company that shares our focus on making farmers more economically productive. They understand the importance of building relationships with and serving the unique needs of farmers, making Landus the best choice for our team and customers into the future."

The purchase agreement will go into effect on October 1, 2024, with Erich Wickman remaining with the company as a Chemical Marketing Specialist, while Tammy Wickman will exit to focus on family and the farm. Wickman Chemical employees will remain in their roles to continue providing premium service to farmers, only now as Landus employees. The company will experience no major operational changes other than Wickman Chemical customers having access to all services provided by Landus.